



## Application Consultant

### About us:

Revionics is a leader in the emerging technology of Retail Lifecycle Price Management.

Our solution covers:

- Everyday Price Planning & Optimization
- Promotion Price Planning & Optimization
- Markdown Price Planning & Optimization
- Integrated Demand Forecasting

Revionics provides sophisticated software that analyzes consumer trends in addition to other variables such as cost, competition, and price strategy, to help determine the best price for each item sold in retail stores. Our technology is delivered in a Software-as-a-Service (SaaS) fashion as a subscription via the Internet. This approach allows retailers of all sizes access to technology and pricing expertise that they may not be able to otherwise afford.

### Role and Responsibilities:

The Application Consultant has overall responsibility for end-to-end business analysis for new and existing clients, providing subject matter expertise of a commercial software product, business process change consultation, and support of client implementation projects as well as internal projects.

### Accountabilities:

1. Provide end-to-end business consulting activities for projects including client implementations, internal initiatives, and product development.
2. Consulting with clients for business process re-engineering and workflow automation.
3. Preparation and documentation of business requirements for systems integrations and implementation projects.
4. Clearly understanding the scope and objectives of each project. BC assists in managing project scope and identifying, managing and escalating deviations.
5. Facilitating functional requirements gathering, clarification and documentation.
6. Tracking and ensuring requirements traceability from inception to production deployment working with Product Management, Account Management, Business Clients, Engineering, Quality Assurance, Implementation and Operations teams.
7. Identifying and recommending additional Professional Service opportunities during consultative discussions with business clients.

### Qualifications:

1. Two to three years of professional business consulting experience supporting sales, account management and systems development teams as well as commercial clients. Previous employment in a management consulting organization preferred.
2. Ability to consult with clients to design process improvement and implementation of software product to support business processes according to best practices.
3. Familiarity with data modeling tools and methods, business intelligence and document management systems. Experience with MicroStrategy, and SQL required.
4. Ability to work on multiple projects and tasks simultaneously in a fast paced, rapidly changing environment



5. Ability to work independently as well as a member of a high performance team.
6. Excellent communication, problem solving, written, verbal and presentation skills.
7. Required areas of experience include but not limited to professional consulting, business process re-engineering, requirements gathering, workflow automation, systems integration, technical documentation, quality assurance, functional testing, user testing, and proven track record of Professional Service opportunities.
8. BA degree required

**Additional Information:**

1. 2-3 years professional business analysis consultation experience supporting sales, account management and systems development team as well as commercial clients.
2. Ability to consult with clients and developers to design computer applications support in the business environment.
3. Familiar with data modeling tools and methods, business intelligence and document management systems, Graphical User Interfaces (GUIs), SQL, application development languages/tools such as Java, HTML.
4. Retail experience is a plus

**Compensation:**

Compensation will be commensurate to experience.

**Benefits:**

Medical / Dental / Vision / Life Insurance  
401K Retirement Savings Plan  
Stock Options

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