



## Business Analyst

### About us:

Revionics is a leader in the emerging technology of Retail Lifecycle Price Management.

Our solution covers:

- Everyday Price Planning & Optimization
- Promotion Price Planning & Optimization
- Markdown Price Planning & Optimization
- Integrated Demand Forecasting

Revionics provides sophisticated software that analyzes consumer trends in addition to other variables such as cost, competition, and price strategy, to help determine the best price for each item sold in retail stores. Our technology is delivered in a Software-as-a-Service (SaaS) fashion as a subscription via the Internet. This approach allows retailers of all sizes access to technology and pricing expertise that they may not be able to otherwise afford.

### Role:

Revionics has an immediate opening for a Business Analyst to develop and support our enterprise applications for retail price optimization. This person will work within our Price Strategists and Project Management Team on new retailer price optimization initiatives and support new and existing customer deployments. The successful candidate will be customer focused and a team player. Revionics is looking for a Business Analyst with the ability to deliver and perform under pressure and on time.

### Responsibilities:

Work closely with price strategy, project management, and data integration teams. Responsible for conducting customer needs analysis, developing detailed pricing strategy, pricing requirements and managing all stages of business requirements from initial research to user acceptance. The successful candidate will establish standard processes for working with the price strategy team to manage requirements. The position will be the liaison between internal resources and external client subject matter experts and the price strategy team. The Business Analyst must coordinate deployment activities including diagnosis, trouble shooting, status reporting, escalation, resolution of problems, and knowledge transfer between the organization and the customer .

### Skills:

- Strong oral and written communication skills
- Organize and manage projects including resource allocation.
- Ability to interface between business/function user groups and IT.
- Gather business requirements, business process flows in designing and preparing new systems/solutions.
- Define modifications to existing systems in order to meet internal and external user requirements.
- Provide business knowledge to aid other team members.
- Perform analysis on business problems and requirements to determine source and develop options / alternatives. Makes recommendations among alternatives.
- Implement recommendations, or coordinates with others when assigned.
- Ensure viability of systems for meeting business needs.
- Coordinate and/or conducts acceptance testing.
- Ability to multi-task, detail oriented, and sensitive to deadlines.
- Bachelors degree required



**Experience:**

- 5 years experience gathering requirements and building business processes.
- 3 years experience as a Business Analyst.
- Use case knowledge and functional design documentation (detailed requirements) experience.
- Ability to prioritize and track multiple initiatives simultaneously.
- Ability to manage small to large projects – Timelines, scope documents and status reporting.
- Excellent communication skills including ability to communicate well with subject matter experts via phone and on line meetings to gather requirements.
- Excellent organizational skills and strong work ethic.

**Preferred Candidate Attributes:**

Knowledge of and experience with retail pricing systems in a retail pricing environment . Retail pricing and promotion planning experience. Industry knowledge of ERP or supply chain management or forecasting applications / solutions is certainly desirable.

**Compensation:**

Base Salary, Incentive Pay and Equity Are all negotiable based on the candidates qualifications.

**To Apply For This Job:**

If you are interested in joining the Revionics team, please e-mail your resume to [hr@revionics.com](mailto:hr@revionics.com) or send a printed version of your resume via U.S. Mail to the following address:

HR Manager  
Revionics, Inc.  
4208 Douglas Boulevard  
Suite 300  
Granite Bay CA 95746.

Note - Not all submissions will result in a response.

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