



Implementation Project Manager

About us:

Revionics is a leader in the emerging technology of Retail Lifecycle Price Management.

Our solution covers:

- Everyday Price Planning & Optimization
- Promotion Price Planning & Optimization
- Markdown Price Planning & Optimization
- Integrated Demand Forecasting

Revionics provides sophisticated software that analyzes consumer trends in addition to other variables such as cost, competition, and price strategy, to help determine the best price for each item sold in retail stores. Our technology is delivered in a Software-as-a-Service (SaaS) fashion as a subscription via the Internet. This approach allows retailers of all sizes access to technology and pricing expertise that they may not be able to otherwise afford.

Role and Responsibilities:

Project Management

- Provides overall implementation management and delivery to multiple projects simultaneously
- Creates and executes project work plans and revises as appropriate to meet changing needs
- Oversees quality assurance cycle for new implementations
- Leads project teams on software implementation initiatives
- Mitigates team conflict and communication problems
- Manages, tracks and proactively resolves project issues
- Reviews project requests and communicates with Project Owner/Leads to assess scope and delivery method; independently determines approach to completing projects
- Prepares formal project documentation, reviews tasks and deliverable progress to assess and report status, issues and risks impacting project delivery
- Reviews documentation and project deliverables for completeness, correctness and compliance with company standards while ensuring that the project work meets customer expectations
- Schedules, facilitates and documents project meetings and requirements sessions
- Collaborates with Sales, Product Development and Customer Service teams
- Provides regular reports on activities and progress
- Provides input on enhancements to Project Management templates, processes and procedures in order to improve the organization's project delivery

Client Management

- Manages day-to-day client interaction
- Works with customers to assist them with efficient project coordination
- Sets and manages client expectations
- Develops lasting relationships with client personnel that foster client ties
- Communicates effectively with clients to identify needs and evaluate alternative business solutions
- Continually seeks opportunities to increase customer satisfaction and deepen client relationships
- Builds a knowledge base of each client's business, organization and objectives



Skills:

- Candidates will also have proven computer skills with common Microsoft tools such as Windows, Office, Visio, and Project.

Experience:

- Superb organization and time management
- Ability to multi-task between concurrent assignments and to work in a fast paced organization
- Excellent written and verbal communication skills
- Understands how to communicate difficult/sensitive information tactfully
- Well-developed teamwork skills
- Superior internal and external customer service skills
- Highly-honed presentation skills; ability to deliver engaging, well-organized presentations and facilitate discussions
- Understands Internet, Intranet, Extranet and client/server architectures
- PMI certification desired but not required

Preferred Candidate Attributes:

- Bachelor's degree
- Results-orientation
- Strong work ethic
- Teamwork skills

Compensation:

- Base Salary, Incentive Pay and Equity are all negotiable based on the candidates qualifications

Management:

- This position will report to the Project Management Director

Travel:

- 25% business travel to meet onsite with customers will be required

To Apply For This Job:

If you are interested in joining the Revionics team, please e-mail your resume to hr@revionics.com or send a printed version of your resume via U.S. Mail to the following address:

HR Manager
Revionics, Inc.
2998 Douglas Blvd
Suite 350
Roseville CA 95661

Not all submissions will result in a response by Revionics.