



## Senior Retail Pricing and Promotion Software Consultant

### About Revionics:

Revionics delivers the most advanced predictive pricing, promotion, markdown, and inventory optimization system available to retailers. Our technology leverages an integrated forecast, enabling a coherent view of customer demand across all decision areas. Our proprietary approach, Revenue Bionics™, applies advanced analytics and science to predict customer behavior, empowering retailers to make faster, informed decisions, improve customer loyalty, and achieve their overall financial objectives. Our solutions are delivered on a modern, fully scalable, pay-as-you-go, software-as-a-service platform. More than 100 clients in retail grocery, automotive, drug, building materials, convenience, general merchandise, and discount stores rely on Revionics. For more information please visit [www.revionics.com](http://www.revionics.com).

### Role and Responsibilities:

Revionics is searching for software consultants with experience in retail pricing, promotions and markdowns. Ideal candidates will have either grocery or other fast moving consumer goods experience.

Assist clients in the configuration, implementation, and support of the Revionics Advanced Pricing System. This role uses consulting skills, business knowledge, and pricing expertise to work with our customers to improve their overall price management and promotion practices.

You will work with our customers to define pricing and promotion strategies and category-specific goals that cover the entire pricing lifecycle including regular, promotional, and markdown pricing.

- Develop pricing strategies for retailers based on their specific market conditions.
- Provide objective analytical support for assessment of retailer's market positions.
- Evaluate marketplace to best align pricing strategy with retailers' goals.
- Develop competitive pricing strategies in collaboration with the customer
- Design, develop, monitor, and evaluate price results
- Adjust existing pricing in response to competitor store openings and closings

### Required Skills and Experiences:

- Practical experience with pricing required
- Strong communications, presentation, negotiating, and influencing skills;
- Strong analytical and strategic thinking skills;
- Strong organizational skills/ achievement oriented/detail oriented;
- Excellent verbal and written communication skills.
- Ability to give attention to detail, clearly establish priorities and operate with a high sense of urgency
- Software: Strong proficiency in Microsoft Office (Excel, Word, and PowerPoint).

Compensation - base Salary, Incentive pay and equity are all negotiable based on the candidates qualifications

Management - This position will report to the Director of Consulting

Desired Located For Position - **Charlotte, North Carolina**

Travel - Substantial business travel to meet onsite with customers will be required

If you are interested in joining the Revionics team, please e-mail your resume to [hr@revionics.com](mailto:hr@revionics.com), fax to 916.404.5024, or send a printed version of your resume via U.S. Mail to the following address:

HR Manager  
Revionics, Inc.  
2998 Douglas Boulevard  
Suite 350  
Roseville CA 95661.

Not all submissions will result in a response by Revionics.